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The McKinley Herald.

THE NEW
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VOL. III, No. 2. BUFFALO, N. Y., AND McKINLEY, ISLE OF PINES. MARCH, 1907.

WORK ON THE MANIGUA ORANGE GROVES.

SHIPMENTS OF FLORIDA TREES AGGREGATING 13,288 RECEIVED.

Planting is to Be Continued in April.

The perfect sunny weather of the past few weeks at McKinley, so much appreciated by visitors and settlers, has had its practical disadvantages in interfering with the planting operations which have been in full swing at McKinley. Young trees are very tender, and must be set out in moist soil when transplanted. Hence even a week's dry weather is sufficient to dry out the carefully-prepared mounds in which the trees are to be set, and will delay temporarily the work of planting.

February, however, has proved ideal planting weather, several showers having recently wetted the tree rows, and planting is again in full swing.

Receipts of trees from Florida nurseries have continued, and to date 13,288 budded 3-year-old orange and grapefruit trees have been received.

The portion planted is now considerably in excess of 200 acres, though as the work is now being pushed rapidly it is not possible to report at this writing just how far the actual planting has proceeded.

The varieties included in the fourth and fifth shipments from the Buckeye Nurseries at Tampa, Fla., were as follows:

SHIPMENT OF DEC. 29, 1906.

Parson Brown orange	1,000
Total shipment	1,000

SHIPMENT OF JAN. 2, 1907.

Pineapple orange	2,263
Walters grape-fruit	1,300
Total shipment	3,563
Total of fourth and fifth shipment—trees	4,563

An order has also been placed with the Roberts Nursery, in the Isle of Pines, for 4,800 of native-grown trees. Of these 2,000 will be the now famous Isle of Pines grape-fruit, which have been sold to such advantage in American markets this season, netting the growers over $2.00 per box profit.

During the enforced interval in planting, however, our Isle of Pines management has been kept busy adding the finishing touches to the cleared section of the Grove and cultivating the growing trees.

Orange Grove Supt. T. D. Hillman writes us very entertainingly about the Grove work. We quote from his letter of January 28th: "We have already hoed and fertilized Manigua Groves 100, 90, 80, 99, 79, 69, 59, 49, 39 and 29 and have planted this winter over 100 acres. We had a nice rain January 25th, which has done a great deal of good.

"We have also painted the tops and the buds on all the trees of the late plantings, and are now trimming and painting the old trees." This is an excellent preservative and shows how carefully the trees are being tended. Mr. Hillman continues: "We have also cultivated all this winter's plantings by hoeing. I shall soon begin washing the old trees, several of which, by the way, are now *in bloom*, although only set out 13 months. However, I shall take the blooms off as they are too young to bear yet. The trees from Florida have arrived in good condition and have had our most careful attention."

Mr. Hillman gives us also some interesting information concerning his experience as an orange grower. "I have had over eight years' practical experience as an orange grower," he writes. "From 1880 to 1885 I was superintendent of a large grove for Mr. Granville Chetwin Stapylton, late of Leesburg, Fla. Others who have employed me in their groves at Leesburg are Messrs. McCormack, Stevenden and Love."

Under date of February 20th, General Manager Tolksdorff writes: "It is very encouraging to go through the Manigua Groves now and see how the trees are putting out new growth of dark green, glossy foliage. Today we had a good rain, and this will increase the growth. Older trees are already beginning to blossom."

The Residence of Hon. E. C. Knight, former Mayor of Buffalo, N. Y., recently erected on Tract 292, East McKinley.

Clearing Tracts.

There is a constant demand among our non-resident Bondholders and investors both in McKinley and East McKinley, to have their properties cleared and planted.

During the busy planting season it is almost impossible for the Company to do this work, though our manager will cheerfully furnish estimates to any property holder. Many of the enterprising settlers at McKinley have, however, been accepting such contracts and do work for non-residents reasonably and satisfactorily. Those whom the editors of the HERALD know to be in a position to furnish estimates and attend to clearing and planting either in McKinley or East McKinley, are Messrs. F. C. Payne, W. J. Cleland, W. H. Brown, Perry Rockwood, F. R. Heller, Geo. McMullen and G. O. Widner.

There are no doubt others, but at the present writing we are not certain as to whether the present condition of their own work will permit their doing any work for others.

We will be pleased to furnish their names to inquirers, if they will write us, however.

All of these gentlemen may be addressed at McKinley and will furnish estimates to any inquiring property holder. As they are often busy with their own work, however, and sometimes live several miles from the property about which information is desired, we would suggest that inquirers enclose a fee of $2 when writing to them to request information. This will pay for the half day or longer required to give a conscientious report. The Company, of course, makes no charge for estimates from its manager.

Election of Officers and Directors.

At the regular annual meeting of the Tropical Development Company the following officers and directors were elected to serve for the year 1907:

President and Treasurer—F. A. Fernald.

Vice-President—James A. Hill.

Secretary—Marc W. Comstock.

Directors—F. A. Fernald, James A. Hill, Marc W. Comstock, H. P. Hayes, A. B. Young and Hon. E. C. Knight.

Mr. Young was elected as a director with the understanding that he was to act solely as a representative of the Bondholders. It is the desire of the Company to give its Bondholders as complete representation as possible in the management of its affairs. Mr. Young was therefore elected, having served in the capacity of First Annual Inspector, as the chosen representative of the Bondholders. His office as Inspector having expired, he was free to accept this post and give the Company the continued benefit of his advice.

Prices for Florida Products.

KANSAS CITY, Feb. 2.—Trade in Florida fruits was fairly active this week, but without much change in prices. Pines are quoted $2.50 to $2.75; grapefruit, $3 to $3.25; tangerines, $4 to $4.50; oranges, nominally, $3.25.

The supply of vegetables has been light. Lettuce is worth $2.50 to $2.75. Tomatoes sold early in the week as high as $4 for fancy, but with increased receipts, including Cubans, later in the week the market was weaker.—*N. Y. Packer for Feb. 2, 1907.*

"During the last two years in many cases lemon orchards in California have yielded a gross income of from $800 to $2,000 an acre."—*N. Y. Packer for Jan. 19, 1907.*

DEPARTURES FOR McKINLEY INCREASING.

SCORES OF VISITORS AND SETTLERS TAX COLONY ACCOMMODATIONS.

Annex to Grove House Improvised.

This is proving an unprecedentedly busy winter at McKinley.

After the Christmas holidays the rush of visitors and new settlers set southward in earnest and has literally overwhelmed the colony. Nor, at this writing, does the tide of visitors show any signs of abating, and we are constantly receiving notice from new buyers of their intention soon to remove to their southern homes. Our colony accommodations have been taxed to the uttermost, and early in January the need for an annex to the Grove House was evident. Therefore one of the cottages located in the grove tract was converted into a Grove House Annex, especially for the accommodation of ladies.

Among the February visitors was Mr. R. H. M. Hopkins, recently elected Second Annual Inspector by the Bondholders. While at McKinley Mr. Hopkins made his home on the Parson & Hopkins properties.

Mr. George A. Otis of Buffalo, N. Y., owner of Tract 287, McKinley, who has recently added to his holdings in McKinley by purchasing Tracts 286 and 271, has been spending the past few weeks at McKinley. Mr. Otis was accompanied by Mr. F. A. Shoemaker of Buffalo, a practical engineer, and is planning the erection of a tasteful house of hollow cement block construction on his new holdings. Mr. Shoemaker, after making a careful examination, has located several points along the river where a fine sharp sand for all kinds of cement work can be readily obtained.

Director A. B. Young and Mrs. Young expect to leave for McKinley early in March and will spend some time there reviewing the work on their properties in McKinley.

Among the recent arrivals who will be permanent settlers were Mr. and Mrs. F. Mount and family, consisting of Miss Alberta Mount and Master Allen Mount. Mr. Mount is the owner of the northern five acres of Tract 392 (McKinley colony), and will immediately commence improving his property.

Mr. Mount is an experienced pioneer and practical farmer and will soon have his tract under cultivation.

Mr. George J. Wheeler, Mrs. Wheeler and children are among the recent arrivals who will be permanent settlers. Mr. Wheeler purchased Tracts 300, 301, 302 and the northern five acres of 315 (McKinley), in 1904, and has since been arranging his affairs so as to remove permanently to McKinley. Mr. Wheeler has long held an important position in the Health Department of Buffalo, N. Y. He is, however, a practical farmer and will be only applying his past knowledge to new conditions in taking up his work at McKinley. Mr. Wheeler will build at once and commence the development of his properties.

Mrs. Merrick Cowles is one of the recent arrivals, reaching the Isle of Pines via New Orleans. Mrs. Cowles is the owner of Tract 262 (McKinley),

(Continued on page three.)

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The McKinley Herald

PUBLISHED BY THE TROPICAL DEVELOPMENT COMPANY, 304 BRISBANE BLDG., BUFFALO, N. Y., AND MCKINLEY, ISLE OF PINES.

MARCH, 1907.

The winter of 1906-7 has been by far the busiest season our Company has known. The eagerness with which the public has snapped up the first 1,000 acres of our East McKinley Tract shows that the good news of the opportunities of McKinley are spreading far and wide.

Our offices have been thronged with investors and McKinley crowded with visitors and settlers.

If you have been delaying, take our advice and join the procession before it is too late. Remember, we have less than 1,000 acres in East McKinley to allot at $35 an acre. We expect to close this out in a few short weeks, too. Better apply today.

Useful Pamphlets.

There are many books and pamphlets issued by the U. S. Department of Agriculture which deal with the raising of tropical fruits and vegetables, and are, therefore, interesting and valuable to our Bondholders. We name some of them below. They can be bought from the Superintendent of Documents, Government Printing Office, Washington, D. C., enclosing cash or P. O. order. Stamps, personal checks, or foreign money will not be taken in payment, and only one copy will be sold to each person.

CITRUS FRUIT GROWING IN THE GULF STATES. By P. H. Rolfs. Farmers' Bulletin No. 238. 48 pages, 5 cents.

Gives an outline of the whole subject of raising oranges and related fruits, and can be understood by any intelligent person. It contains 17 illustrations.

SPANISH ALMONDS AND THEIR INTRODUCTION INTO AMERICA. By David G. Fairchild. Plant Industry Bulletin No. 26. 14 pages, 15 cents.

This is a very brief statement. It contains 8 pages of pictures.

THE PROPAGATION OF TROPICAL FRUIT TREES AND OTHER PLANTS. By George W. Oliver. Plant Industry Bulletin No. 46. 26 pages, 10 cents.

Describes methods of raising seedling stocks of the Mango, Loquat, Fig and Tea, also methods of grafting and budding, and the raising of Manila Hemp. There are 9 pages of pictures.

THE AVOCADO IN FLORIDA. By P. H. Rolfs. Plant Industry Bulletin No. 61. 33 pages, 5 cents.

One of the first tropical fruits that Northerners take to. This pamphlet describes the raising, cultivating and marketing of the fruit. Illustrated.

CULTIVATION OF CIGAR-LEAF TOBACCO IN FLORIDA. By Marcus L. Floyd. Department of Agriculture Report No. 62. 31 pages, illustrated, 10 cents.

Practical and easily understood.

CURING AND FERMENTATION OF CIGAR-LEAF TOBACCO. By Oscar Loew. Report No. 59. 34 pages, 5 cents.

Some knowledge of chemistry is needed to understand this.

PRUNES AND PRUNE CULTURE IN WESTERN EUROPE. By Edward R. Lake. Pomology Bulletin No. 10. 23 pages, 10 cents.

LEAF FIBERS OF THE UNITED STATES. By Charles R. Dodge. Fiber Investigations, Report No. 5. 73 pages, 10 cents.

Describes the production of fibers from Sisal Hemp, the Pineapple, various Agaves, Bowstring Hemp, New Zealand Flax, and Bear-grass. Fully illustrated.

Ploughing done by Mr. R. S. Cleland on Mr. G. H. Garden's property, parts of Tracts 62 and 70 (McKinley). An Orange Grove will be planted here this spring.

ECHOES OF THE FLORIDA FREEZE.

ITEMS OF NEWS FROM N. Y. PACKER TELLS OF DAMAGE.

One of the frequent and destructive frosts visited poor old Florida on December 26, 1906. The following item clipped at random from a leading New York produce journal, *The Packer*, give some idea of the loss it occasioned the growers of the State:

Ft. Myers, Fla., Jan. 12, 1907.—To *The Packer:* Latest information from all parts of Lee county confirm my previous report that 75 per cent. of the vegetable crop is destroyed. Sanible, Captiva, Marco and the small keys are safe. Outside of these there will be no vegetables for at least sixty days. We have had no rain for three months and unless conditions change soon the spring crop will be a failure.

Citrus fruits are hard to size up. The long dry spell makes it very uncertain to say to what extent oranges are damaged. That they are hurt in many places there is no doubt. When the cold causes citrus trees to shed their leaves the fruit is generally damaged. Grapefruit is hardier than oranges and does not appear to have been injured. There are about 30,000 boxes of grapefruit and oranges in the vicinity of Fort Myers that are safe. The Caloosahatchie river is about one mile wide here and the water protection saved us.

Of the fruit here about 10,000 boxes are controlled by the H. E. Heitman Co., 3,000 grapefruit by R. J. O. Travers, 3,000 oranges and grapefruit by J. F. Smith, 2,000 grapefruit by W. R. Washburn and the balance by small growers. All this is fine fruit and the owners are all open to offers.

The conditions at present are not favorable for a large crop next year. Unless a change comes soon our trees will not be in condition to put on much bloom in February.

You will no doubt be told by nearly everybody who writes you the cold never touched US; it never does here, it is always the other town that was hurt. The government report shows the lowest temperature here was 31. This country is on the extreme lower end of the mainland of Florida with the finest water protection in the country, and when we are cold the rest of Florida wants to get indoors.

There is no use in trying to send out statements that may mislead. They keep the grower and the commission man both working at cross purposes. If the produce is not in the country they both ought to know it as soon as possible so values can adjust themselves. The grower, the transportation lines and the commission man who handles damaged fruit ought to be prosecuted.—*R. W. Reynolds in N. Y. Packer for Jan. 19, 1907.*

CORRESPONDENCE FROM McKINLEY.

The limited space of the HERALD prevents the publication of all the letters expressing satisfaction with McKinley and belief in its future that we have received from investors in the last few weeks. We print below several which we believe will be of especial interest to our readers. Others, particularly those from our investors in Cleveland, O., who have recently visited McKinley, we have incorporated in a circular entitled "Letters from Cleveland People at McKinley, Isle of Pines." This circular contains four interesting letters, from Capt. J. M. Drake, Dr. M. G. Furlong, Mr. Elmer L. Ellsworth and Mr. Adam Regel. We are enclosing these letters with this copy of the HERALD to all our bondholders and will mail it to any address postpaid.

The following interesting letter is from Mr. Quinton McQueen, formerly of St. Catherines, Ont., and who recently removed to McKinley. Mr. McQueen has selected Tract 39 (McKinley), and his letter speaks for itself, showing how the oportunities in the Isle of Pines appeal to the sober judgment of a thoroughly practical man. We predict continued success for Mr. McQueen.

McKINLEY, Isle of Pines,
Jan. 24, 1907.

Mr. H. S. Risley, Buffalo, N. Y.:

DEAR SIR—I arrived here safely Dec. 31, (1906), and spent the first week in looking over the McKinley tract and getting acquainted with the people, and I am pleased to say I like it here very well. I found everything as represented by you and have written to a number of my friends in Canada explaining the situation and setting forth the advantages of McKinley.

I have selected Tract 39 (McKinley), and expect to begin clearing on it next week. Mr. Adam Regel of Cleveland and I are working together. We built Mr. Frank Heller's house, Tract 66 (McKinley), and for the last two weeks have been clearing on Mr. Regel's Tract 151 (McKinley), but next week we are going to commence work on mine.

I intended to write you before, but have been so busy and most of my spare time has been used in writing to my friends, so excuse this if it is a little late in reaching you.

Wishing you every success in this enterprise, I remain,

Yours truly,
QUINTON MCQUEEN.

Mr. Frank Weiand of Niagara Falls, N. Y., writes explaining the plan he and his friend, Mr. Wm. Engel have adopted for improving their property, Tract 233 (McKinley). Mr. Weiand holds the southern four and Mr. Engel the central four acres of this tract. Mr. Engel is now on the Isle of Pines and is reported to be making good progress in the clearing of the property. Mr. Weiand writes, under date of Feb. 21, 1907: "Mr. Wm. Engel (who is now at McKinley), speaks well of the place and says he is thoroughly satisfied with the island and with his lot. He says we both have good land and he is doing real well the way he writes to me. He says he has his four acres all cut down and is going to burn it before he leaves in the spring, and I sent him $25, and he cleared two acres of mine. I will send him $15 and he said he would burn the brush for me, so we can have it ploughed at any time. You know Mr. Risley, he and I made a bargain. He was to go to the island this winter and I will go next winter and in that way we can get things in pretty good shape.

I expect to do the planting next winter, or have it done by someone else if I decide it will require an experienced man to do that kind of work."

Lieutenant Robert Tittoni, of the United States Marine Corps, commanding the detachment of U. S. Marines, who, under Governor Magoon, now have charge of the police work in the Isle of Pines, writes acknowledging the receipt of a number of the January, 1907, issue of the HERALD describing the visit of the soldiers to McKinley. The letter is addressed to Mr. R. P. Risley and is as follows:

ISLE OF PINES, Jan. 21, 1907.

My dear Mr. Risley:

Yours of the 14th inst. on hand enclosing copies of the McKinley HERALD for which, on the part of the command, allow me to extend my thanks. I assure you our visits to McKinley are of the most pleasant nature and are certainly appreciated by myself and my men. The hospitality extended us by the colony is unbounded on the open-house order.

You will be glad to know and you will be surprised at the amount of improvements which will meet your gaze upon your arrival at McKinley.

Even the work done in the last three months could not be imagined. The clearing is immense and the groves are being put in rapidly.

With best wishes for success, and again thanking you for remembering us, I remain, Sincerely yours,

ROBERT TITTONI,
Lt. U. S. M. C. Commanding.

Our readers will no doubt be interested in reading the following extract from a letter written by Mr. F. C. Payne to one of our Bondholders, who inquired of Mr. Payne the cost of improving his property in the McKinley colony. It is especially interesting as detailing the cost and methods used by contractors at McKinley. Mr. Payne writes:

"I find a heavy growth of pines, but most of them not very large. The five acres can be cleared for $25 per acre. This means cut off the large pines low down, grub out the smaller pines and other small trees, pile and burn the whole. I think this to be a very fair estimate and as cheaply as any tract here can be cleared with a like amount of timber upon it. After clearing I would advise you to have places prepared for planting the trees, mounds we call them, and let it rest awhile, before putting in the trees at the beginning of the rainy season. If you thought best, the whole can be ploughed before this is done, but perhaps you will not care to do this at present and it can be done later.

"The mounds will cost you 7c each, the staking off for trees 2c each, the trees 25c to 40c at the nursery. Hauling trees from the nursery I can make you $5.00 by getting trees for the other people at the same time. Planting the trees will cost 5c each, the standard price for this work here, this including placing the fertilizer around the trees at planting, but not including the cost of fertilizer, which will be $2.55 per 100 trees.

"These prices given are as cheap as it is possible to put out a grove properly, and if you give me this work to do, you will get the benefit of my experience and be assured of having the work done to your entire satisfaction."

Florida.

0°.
110°.
Mud.
Moss.
Swamps.
Malaria.
Flagler.
Smudges.
Sandy soil.
Everglades.
Tented trees.
Coral formation.
Roofed-over groves.
Rivers choked with vegetation.
One shipping port—Jacksonville.
Yearly number of tourists, 300,000.
Freight rate to New York 62c per box.
$200 per acre fertilizing for vegetables.
$100 per acre fertilizing for orange trees.
Growing season only nine months out of twelve.
Dormant period of trees, Nov. 1st to Jan. 1st.
Amount spent by tourists, several million dollars.
Orange crop, season 1894-1895, six million boxes.
Orange crop, 1895-96, seventy-five thousand boxes.
Value of groves before the big freeze, $2,000 per acre.
Value of groves after the big freeze, only $3.00 per acre.
Cause of the decrease in the orange crop—the great freeze.
Age when Florida orange tree begins bearing—six to seven years.

McKINLEY ITEMS.

Beautiful weather!

Do you belong to the Carnation Club?

Nearly every boat brings new arrivals to McKinley.

Are you a carpenter?

Mr. Woodworth has dug a fine well.

Are you busy? The carpenters are.

Mr. McMullen is digging a well.

Dr. and Mrs. Erdman are stopping with Mr. and Mrs. Frank Heller, who are nicely settled in their new house.

Mr. Paynes' grove is looking fine and his garden is a credit to him.

A ladies' club has been organized at McKinley and is called The Carnation Club.

Aren't the men slow?

A very pleasant surprise was given Mr. and Mrs. McMullen Jan. 29th, it being their thirty-fourth wedding anniversary. The Carnation Club met at Mrs. McMullen's in the afternoon and was joined by the gentlemen in the evening. Refreshments were served. Mr. George Young favored us with a song, also Mr. Chas. Young. Readings were given by Mrs. Heller, Mrs. Payne and Miss Marion Heller. Not the least enjoyable was a speech by Mr. Cleland. Mrs. George Young, Sr., presented the couple with gifts in behalf of the friends and all wished them many happy returns of the day.

Mrs. M. L. Danforth has selected a tract in East McKinley.

Mr. John Spewok is having a new roof put on his cottage.

We were pleased to greet Mrs. Widner last Sunday.

Mr. and Mrs. Widner will make their home at Mrs. Waters' until Mr. Widner builds.

Mr. Fred Mount is gathering ideas for a house. He will built as soon as he can secure carpenters.

The Rev. Dr. Steel of Havana and Rt. Rev. Albion W. Knight, bishop of the Episcopal church, held services at the Grove House, McKinley, Thursday evening, Jan. 31, and were greeted by a very appreciative audience. Chairs were arranged in the large dining room and about eighty people were present. Rev. Dr. Steele has arranged to meet with us once a month, the Thursday evening before the first Sunday of each month. Before Bishop Knight left, he offered to donate $500 toward the erection of an Episcopal church in McKinley.

Mrs. M. L. Danforth and Mr. Leo H. Hopkins have proven the most helpful of our McKinley correspondents this month, and it is to them, especially Mr. Hopkins, that we are indebted for the items of news about McKinley happenings which appear in this issue of the HERALD.

"Things at McKinley are booming," writes Mr. Hopkins under date of Feb. 7th. "On every boat come new arrivals for our fast-growing colony, and the work is being carried on with vigor by the company and the inhabitants."

Messrs. Harlow Palmer and L. E. Reed have joined forces and are planting and cultivating on Mr. Palmer's Tract No. 198 (McKinley).

Mr. F. C. Payne has contracted for clearing and planting two acres for Mr. W. F. Stetson, Tract 111 (McKinley), and will set out trees about the middle of February. Mr. Payne is one of the best known contractors at McKinley and has a large correspondence with non-resident bond-holders, regarding the improvements of their lands.

Mr. G. H. Garden, owner of part of Tracts 69, 62 and 70 (McKinley), and Mr. R. S. Cleland, Tract 69 (McKinley), have their land in shape for planting and are now expecting trees, which they will set out on their arrival.

Mr. and Mrs. A. Manning of Spokane, Washington, now on a visit to McKinley, have contracted for the clearing of their Tract 150 (McKinley), and expect to erect a comfortable home there soon.

Hon. E. C. Knight has completed his new and handsome residence in East McKinley (Tracts 291 and 292), and he and his family are now comfortably settled under their own roof tree. The house occupies a commanding position on the direct road to McKinley.

A serviceable woven wire fence encloses the property. Twenty acres have been cleared and will soon be ploughed, preparatory to setting out an extensive grove.

Mr. and Mrs. F. R. Heller are among the new home builders and have recently taken possession of their cozy cottage on Tract 66 (McKinley), of which Mrs. Heller writes entertainingly to her old home paper, which we will reprint in an early issue of the HERALD.

Dr. and Mrs. Erdman, friends of Mr. and Mrs. Hellar, have been visiting them at McKinley.

Mr. J. H. Bostwick is reported to have had some ripe strawberries in his garden the day after New Years.

Dr. J. M. Harris planted watermelons on the mounds in which he set his orange trees last fall on his property, Tract 298 (McKinley), and now has several melons eight to ten inches in diameter.

Mr. Harold Hubbard has been busy clearing his father's Tract 176 (McKinley), and is now attending to his nursery of 1,200 citrus trees.

Capt. J. M. Drake of Cleveland, O., has contracted for the clearing of part of his Tracts, 423 and 433 (McKinley), and plans to set out a large grove thereon.

The long sunny days of mid-winter is a favorite season for camping-out parties and picnics, and two such excursions are reported.

The first was a yachting trip to the picturesque south coast of the Isle of Pines.

The snug little sloop "Beatrice" was chartered for the trip and a number of McKinleyites constituted the party including Messrs. George and Jacob Werner, J. H. McNeil, W. L. Cleland and R. S. Cleland. The excursionists had fine weather and enjoyed the trip thoroughly.

General Manager Tolksdorff organized another party who made the round of the producing orange and grapefruit groves of the island.

The party included Capt. and Miss Drake, Mr. and Mrs. A. Manning, Mr. and Mrs. R. G. Parsons, and Messrs. E. C. Knight, Sr., and E. C. Knight, Jr., George A. Otis, F. A. Schoemaker, George McMullen, F. W. Stiegele, T. Summerville, R. H. M. Hopkins, L. H. Hopkins and Douglas Parsons.

Work on the Parsons and Hopkins properties, Tracts 169, 170, 182, 183, 184 and 185 (McKinley), is going forward rapidly. About forty acres are being improved and fifteen acres of orange and grape-fruit trees will soon be set out. Three barrels of potatoes and a number of egg-plants, peppers, cabbage, lettuce, carrots, etc., have been planted in order that they may come along as the earlier ones cease bearing. The growth of the potatoes has been a surprise to all and Mr. L. H. Hopkins writes that "two weeks after planting they were peeping through the ground."

The Sunday afternoon service held at the Grove House is now one of the established features of McKinley life. The thanks of the colony are due to Mrs. E. C. Knight for the happy idea. The little talks of Dr. J. M. Harris and Supt. Thomas Hillman have been much appreciated, for their words of good cheer and the helpful advice they give.

DEPARTURES FOR McKINLEY INCREASING.

(Continued from page one.)

and while in the island will arrange for the improvement of her property.

East McKinley, too, has certainly received its share of visitors and settlers, and improvements have already been undertaken on a scale which bids fair soon to give it as many cozy houses and orange groves as the original colony tract.

Among those especially interested in East McKinley, who have recently visited the colonies, were Mr. Ira E. Briggs of Erie, Pa., holder of Tract 295 (East McKinley). Mr. Briggs was accompanied by Mr. Schluraff, a prominent business man of Erie, who had not, however, purchased before his arrival.

On Feb. 26, the Buffalo office received a cable message stating that Mr. Schluraff had selected Tracts 86 and 87, East McKinley, too late, however, as the properties had been allotted the day before in connection with 89 and 90, to Mr. C. W. Morgan of Cleveland.

Mr. McSloy is another Erie, Pa., arrival at McKinley. Mr. McSloy is an energetic young man and will undertake the development of his father's property, Tract 170 (East McKinley).

Mr. F. W. Stiegele, holder of Tract 336 (McKinley), and T. Sommerville, holder of the northern five acres of Tract 351 (McKinley), both of Akron, O., were among the January visitors.

They made a very thorough examination of their properties and, indeed, of the whole McKinley colonies, and have returned after a very enjoyable trip.

Mr. and Mrs. T. S. Dunn, owners of the southern five acres of Tract 153 (McKinley), have recently removed from their old home in Lorain, O., to take up their permanent residence at McKinley. Mr. and Mrs. Dunn left for McKinley in the latter part of February. They had previously engaged Mr. George McMullen to clear and set out trees on part of their holdings.

Mr. A. C. Sanders of Cleveland, O., holder of Tract 305 (East McKinley), has been visiting the colonies for the past few weeks.

Dr. Charles N. Hammond, a prominent physician of Elmira, N. Y., holder of Tract 94 (East McKinley), and Mr. E. Ben Knight of Penn Yan, N. Y., holder of Tract 76 (East McKinley), sail on March 2d on the S. S. Havana of the Ward Line, for a visit to McKinley. They expect to return north the latter part of March.

Mr. Jesse Gearing of Rochester, N. Y., who recently purchased Tract 254 and the western five acres of Tract 255 (East McKinley), has arranged with his brother-in-law, Mr. Henry Earley, to clear and cultivate his properties. Mr. Earley leaves for McKinley about the middle of March.

FREE CIRCULATING LIBRARY FOR McKINLEY.

SUBSCRIPTION STARTED BY DIRECTOR A. B. YOUNG FINDS READY SUPPORT.

Library Association Organized.

McKinley people are busy people and the demands of home and farm and orange-grove keep them employed through the working hours; but with the increase in size of the colony has arisen a demand for the social, religious and literary features with which these energetic Americans had surrounded themselves in their northern homes.

Elsewhere in this issue of the HERALD we chronicle the founding of the first woman's club, and the organization of regular religious services. To this we must add the inauguration of a movement for establishing at McKinley a Free Circulating Library.

Credit is due to Director Albert B. Young for originating the idea and starting a subscription list among his friends, first donating liberally himself. The movement found immediate favor among those acquainted with the needs of McKinley and soon the subscriptions reached satisfactory proportions.

Among the earlier contributors to the fund were Second Annual Inspector R. H. M. Hopkins, Mr. Geo. A. Otis, individually, and also as president of the McKinley Bondholders' Association, President F. A. Fernald and Messrs. H. S. and R. P. Risley.

In a later issue of the HERALD we hope to publish a complete list of the subscribers. As soon as the news was spread at McKinley a Library Association was formed, the following officers being elected:

Mr. George F. Young, Jr., president.
Mrs. J. H. Bostwick, vice-president.
Mrs. Hannah K. Heller, secretary.

Mr. Albert Young has already secured eighty-nine volumes, which have been forwarded to McKinley, and as the funds already raised have not yet been exhausted, this number will soon be added to.

The library has already been officially recognized by the United States Government and the regular publications of the Department of Agriculture will be on file.

It is not intended, however, to make the library purely scientific, although works relating to agriculture, especially those dealing with the crops raised in the latitude of Isle of Pines will be gradually collected. The first aim of the library, however, is for amusement in the hours of relaxation, hence works of fiction will be largely in evidence.

Mr. Young has devised a complete library system, including cards, etc., and will present them to the association on the occasion of his approaching visit.

LOS ANGELES, Jan. 17.—Orange growers are jubilant again, now that the sun is shining and they can gather in their fruit for shipment. Cars are going forward at the rate of about 100 a day and it is estimated that before July 1 almost 17,000 cars will have been shipped. There has never been a time in the history of California oranges when the demand was so good for oranges. Prices are firm and satisfactory. While picking has been very light it is increasing every day the sun shines and this means that hundreds of cars will go forward just as soon as they can be loaded for shipment. Railroad agents have been instructed to get all the refrigerator cars they can secure into California just as fast as possible to handle the crop.—*N. Y. Packer.*

EAST McKINLEY LAND AT $35 PER ACRE

POSITIVELY ONLY 1,000 ACRES AT THIS PRICE

Adjoining the famous McKinley Colony, sold to and being settled by five hundred Americans. High, dry, fertile soil, perfect titles, easy payments, 10 per cent. off for cash. Enormous increase in values certain to enrich early investors

NEARLY ONE-HALF OF THE ACREAGE ALREADY ALLOTTED

HUNDREDS OF ACRES SOLD TO SCORES OF FORTUNATE BUYERS. THE PRICE WILL ADVANCE AS SOON AS THE BALANCE OF THIS 1,000 ACRES IS ALLOTTED

January and February have been very busy months with the Tropical Development Company, the volume of business being larger than in any similar period of the Company's history.

The sale of East McKinley acreage, which it was predicted in the January HERALD would be large, has exceeded our most sanguine expectations. It took our Bondholders and friends a little while to "catch on" to the East McKinley proposition, probably because Christmas was at hand when our offer was first made, but once fairly started, our sales have piled up almost faster than we could keep the run of them.

Over 1,000 Acres in 90 Days.

Our first announcement of East McKinley land was made Nov. 25, 1906, and by Feb. 23, 1907, exactly 90 days later, we had sold just 1,000 acres of this magnificent tract.

There seems to have been something magical in this number of 1,000 acres, as now that it is passed our sales are increasing daily and at the present rate of between 200 and 300 acres a week, we shall certainly pass the 2,000-acre mark in a little over 30 days.

Look out for March!

It will be a record-breaker in East McKinley's history, and if you are thinking of securing one or more of these fertile 10-acre tracts at this present special price, by all means send in your subscription *immediately* to avoid disappointment, as under no circumstances shall we sell more than 1,000 acres at this price, and already a large portion of this thousand acres has been sold.

There is no particular choice in regard to quality of land, and our investors buy in whatever part of the tract they choose.

The splendid testimonials of Capt. J. M. Drake, president of the Drake Coal Company, Rockefeller Building, Cleveland; Dr. G. M. Furlong, The Arcade, Cleveland; Mr. Adam Regel, Ansel Road, Cleveland, and Mr. Elmer L. Ellsworth are the best evidence in the world of the superior advantages of the Isle of Pines and the fine quality of the East McKinley land. Write for a circular containing these letters and also letters from many well-known Buffalo, N. Y., people and former residents of Western New York and other parts of the country who are now helping to build up the McKinley Colonies.

We have just issued a new edition of our large map of the Colonies, which shows what tracts have been allotted to date in both McKinley and East McKinley, the names of the buyers being printed thereon in red. It is correct up to March 1st, and will be sent free to any address postpaid on request.

Photo by Manager Tolksdorff

GENERAL VIEW OF EAST McKINLEY LAND.—This gives a good idea of what East McKinley land looks like. Observe how open the pine woods are, and how free from undergrowth. There is little choice in tracts.

Description of East McKinley.

The East McKinley Tract consists of only 3,613 acres, or, say, 360 ten-acre tracts.

There is no finer property in the Isle of Pines than this estate.

Separated from the McKinley Colony lands only by the narrow width of the Del Medio River, it runs parallel with it for a distance of 5½ miles, or from a point close to the Manigua Groves, far to the north, beyond Port McKinley.

In general appearance it is a vast natural park, wooded with an open growth of pine and palm, precisely similar to the original colony lands before our work of development was undertaken there.

Its soil also is identical with that of McKinley—a loose sandy loam, which experience has proven to be admirably adapted to orange growing or general farming.

Surveyed in ten-acre tracts, fronting on 40-foot roadways, and incorporated as a part of the original McKinley Colony, its allotment is certain to be rapid and its development is assured. Already houses are springing up there and newly-arrived settlers are busy clearing their tracts.

Present Price only $35 Per Acre On Easy Payments.

The price of the present 1,000 acres is $35 per acre.

You cannot duplicate this offer anywhere in the whole Republic of Cuba today!

Remember the location of this land. It is right beside the original McKinley Colony, with its general store, sawmill, hotel, blacksmith shop, orange groves and scores of American settlers ready to bid you welcome.

The Tropical Development Company has built a bridge over the Del Medio River (a stream 12 feet wide) to connect McKinley with EAST M'KINLEY (Tract 291), and every tract in EAST M'KINLEY will be accessible by a 40-foot road. This land is similar to the **land in the original McKinley Colony, and is sold under our absolute guarantee that every acre is high, dry and tillable, with the right of exchange for any other unsold acreage of equal size before deeds are issued.**

We refer to 500 satisfied investors to prove our honesty and fair dealing.

How Land Can Be Purchased.

As stated above, the present price of EAST M'KINLEY land is only $35 PER ACRE.

This offer is made only to ACTUAL BONDHOLDERS of the Tropical Development Company, and if you are not already a BONDHOLDER, it will be necessary for you to purchase AT LEAST ONE PROFIT-SHARING GOLD BOND for each 10 ACRES OF EAST M'KINLEY land you wish to buy. If you buy TWO BONDS, you have the right to purchase 20 ACRES; THREE BONDS, 30 ACRES; FOUR BONDS, 40 ACRES, and so on. No less than 5 ACRES and ONE BOND will be sold.

The par or face value of our PROFIT-SHARING GOLD BONDS IS $100 each, and they carry with them a bonus of TWO HOUSE LOTS, 50x150 FEET EACH, or ONE BUSINESS LOT, 50x150 FEET, ABSOLUTELY FREE IN M'KINLEY.

The present cash subscription price is $76.50 PER BOND, which includes the free town lots.

THEREFORE, ONE BOND AND 10 ACRES OF LAND IN EAST M'KINLEY WILL COST $426.50, if payments are made on the liberal installment plan devised by the Tropical Development Company, or a discount of 10 PER CENT. on the price of the land is allowed where full cash is paid at time of purchase or 60 DAYS thereafter.

PAYMENTS may be made as follows: $106.63 DOWN and all equal sums May 15 and Sept. 15, 1907, and March 15, 1908, or 10 PER CENT. OFF THE PRICE OF THE LAND IF YOU PAY THE BALANCE IN 60 DAYS AFTER YOUR FIRST PAYMENT.

Only 1,000 Acres at this Price.

REMEMBER, we shall positively sell ONLY 1,000 ACRES at the present price—not an acre more. We expect to close out the balance of this first thousand acres in A FEW DAYS—so you must *act* PROMPTLY or pay more if you delay. You will never have such a chance again. FORTUNES AWAIT EARLY INVESTORS.

Today is the Day

to accept this offer. Send in your subscription for as many BONDS and ACRES as you can buy, BEFORE THE PRICE ADVANCES.

APPLICATIONS will be filled in the order received—FIRST COME, FIRST SERVED, and EARLY BUYERS will get the CHOICEST LOCATIONS. All money received after the price advances will be returned to the senders.

We reserve the right to refuse any undesirable purchasers, or to ADVANCE THE PRICE OF LAND WITHOUT FURTHER NOTICE.

TROPICAL DEVELOPMENT CO.

BUFFALO OFFICE:
304 Brisbane Building, Main Street.

CLEVELAND OFFICE:
306 Park Building, 30 Public Square.

Both offices open from 8 to 10 P. M. Saturday and Monday nights.